

CURRICULUM VITAE

MAURA OUTEIRAL GARCÍA



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Passionate, experienced Telecoms Engineer and Product/Account/Sales Manager – Prince2 Practitioner, ITIL Foundation, and Green Belt Six Sigma Certified - with extensive knowledge of all aspects of mobile network design & planning which has been proven across my career so far in UK, France, Spain & Portugal. I am motivated by my desire to push boundaries from the theoretical to the practical, combining my research and industry background; and by positively challenging and motivating others to achieve success in a collaborative environment, bringing together my remarkable management skills and technical expertise.

PROFESSIONAL EXPERIENCE

04-2021 – present **Gsertel – Area Manager, Market Area Europe and Latin America (SANTIAGO, SPAIN)**

Area Manager responsible for direct sales and partnerships in Europe and Latin America

01-2019 – 03-2021 **CommScope - Product Line Manager, European Market (LONDON, UK)**

Responsible for developing profitable growth of Radio Frequency (RF) product line – BSAs, Base Station Antennas, and TMAFs, Tower Mounted Amplifiers and Filters – in the European Market
European RF PLM Responsible for Vodafone Account

04-2018 – 12-2018 **O2 (Telefónica UK) - Radio Innovation Manager (CONTRACTING – LONDON, UK)**

Responsible for developing, defining and launching propositions to support the Customer Marketing plan
Go-to Expert on Consumer segments

10-2015 – 04-2018 **Vodafone UK - Network Authority, London Design and Radio Planning Team (LONDON, UK)**

Responsible for London Special Events, define technical designs, lead innovative solutions and assure coordination between Delivery, Optimization and National Special Events Team (Best Mobile Network at Wimbledon 2016 by RootMetrics)
VIP and Corporate customer Account Manager - Berkeley Group, Wimbledon, Kings College London among others
Technical Project Manager for trials: first L14 trial in Europe and second for MaMIMO Ericsson Worldwide & first 5G call in the UK in collaboration with King's College London and Ericsson
Co-responsible for Regional Design Requirements
Responsible for monitoring the implementation of the Radio Design across the multi-disciplinary teams
Responsible for regional data integrity, processes, tools & events (roadshows, training & workshops)

01-2014 – 10-2015 **Vodafone UK - Network Specialist, Design and Radio Planning Engineer (LONDON, UK)**

Design coverage planning solutions and analyse all available sources of performance data across the region and then implement changes to radio parameters and operational processes to improve performance levels

02-2012 – 12-2013 **The French Aerospace Lab, ONERA, France - Research Engineer (TOULOUSE, FRANCE)**

European Space Agency (ESA) contract ESTEC 4000105326/12/NL/LvH "**Channel modelling for design of Earth observation Ka-band data downlink systems**": Research and development of an atmospheric simulator, using the Weather Research and Forecasting (WRF) model, for satellites systems working at high frequencies to describe the dynamics of the propagation channel

02-2011 – 02-2012 **Vodafone Spain - 2G/3G Radio Network Optimization Engineer (A CORUÑA, SPAIN)**

Optimization of GSM and UMTS networks: 2G/3G statistics and KPI analysis, reporting and tuning with Ericsson, Huawei and Nokia-Siemens (NSN) systems. Client satisfaction and QoS reporting

06-2010 – 10-2010 **BOSCH Portugal - Purchasing Quality Junior Engineer (Practical Training) (AVEIRO, PORTUGAL)**

Support activities within the engineering group (electronics parts) and to supplier quality improvement (initial samples, 8D Reports, FMEA, improvement projects)

09-2008 – 06-2010 **Aveiro/ Vigo University - Graduate Research Assistant (AVEIRO, PORTUGAL)**

Researcher at Electronic and Telecommunications Department of Aveiro University, Portugal (Prof. Dr. Armando Rocha), in cooperation with the Communications Department of Vigo University, Spain (Prof. Dr. Fernando Pérez Fontán):

- Simulation, processing and analysis of measured data to extract parameters that describe the directional radio channel, using super resolution algorithms (SAGE algorithm)
- Implementation of clustering algorithms and validation indexes, and also simulation, processing and analysis of synthetic and real data

EDUCATION AND TRAINING

2018	ITIL Foundation Certification , by PeopleCert, AXELOS Global Best Practice
2018	Prince2 Foundation and Practitioner Certification , by PeopleCert, AXELOS Global Best Practice
2018	Leadership and Management short course – City, University of London
2018	Project Management short course – City, University of London
2017	Six Sigma Green Belt Certification
2013	Weather Research and Forecasting (WRF) Summer Tutorial 2013 National Center for Atmospheric Research, NCAR - Boulder, CO, United States
2013	Satellite Tool Kit (STK) Fundamentals training course - Agenium - Toulouse, France
2009	MS Telecommunications Engineering - Specialization in Radio Communications Master Thesis: "Directional Characterization of the Radio Channel" Electronic, Telecommunications and Telematic Department of Vigo University – Spain
2007	Intensive Course of Design and Implementation of Signal Processing Systems in FPGA's Electronic Department of Vigo University – Spain

LANGUAGES

MOTHER TONGUE

SPANISH AND GALICIAN

OTHER LANGUAGES

ENGLISH

PORTUGUESE

FRENCH

Reading/Writing/Verbal

Excellent

Excellent

Intermediate