

ARE WE ALREADY A CONNECTED COUNTRY?

In this panel, a partnership between SET and Futurecom, we will explore and debate:

- Overview of infrastructure and capillarity in Brazil
- End consumer situation
- Capacity and robustness in large centers to support cloud migrations
- Ratio of small operators x large operators
- Expected investments

Moderator: General Director of the Infra&Tech Nucleus (Infrastructure & Technology) for Brazil - Informa (UK)

SPEAKERS:

- **Eduardo Tude** – *President, Teleco Consultoria*
- **Vitor Menezes** - *Director of Institutional Relations - Ligga Telecom*
- **Diogo Della Torres** - *Infrastructure Coordinator at Conexis Brasil.Digital*
- **Mauricio Almeida** - *CEO of Watch Brasil*
- **André Bedin Alves** - *Network Evolution, AI & 5G Executive for Latin America at IBM Consulting*



Hermano Pinto - General Director of the Infra&Tech Nucleus (Infrastructure & Technology) for Brazil - Informa (UK)

Hermano Pinto is an electrical engineer, graduated from Escola Politécnica da USP (EPUSP) and a BA in Economics from FEA-USP, with a professional master's degree in business management from Duke University, North Carolina (USA).

He worked for 30 years in companies of the Siemens Group, in the areas of telecommunications and technology, where he held several positions in Brazil, Latin America and Europe. He was Worldwide President of the Wireless Access Business Unit at Siemens AG in Munich.

Advisor to several trade associations, in addition to holding the position of Director of the Telecommunications Division of the Department of Infrastructure (DEINFRA) at FIESP. He is currently General Director of the Infra & Tech Nucleus (Infrastructure & Technology) for Brazil at the British group Informa.



Eduardo Tude - President | Teleco Consultoria

President and partner of the consulting firm Teleco, he has been working since 2002 as an analyst in the Telecom market, coordinating consulting projects, publishing weekly articles, preparing sector reports and presenting workshops.

Telecom Engineer (IME 78) and Master in Telecom (INPE 81) is a member of the Judging Committee of the Global Mobile Awards of the Mobile World Congress in Barcelona and served as a visiting specialist professor at Unicamp (2013).

He has held several management positions in Telecom companies in areas such as Cellular Systems (Ericsson), Optical Networks (Pegasus Telecom) and Satellites (INPE).



Vitor Menezes - Director of Institutional Relations - Ligga Telecom

Lawyer, with a postgraduate degree in Administrative Law, Public Management and Advanced Regulation of Public Telecommunications Services, he was Superintendent of Grants and Resources for Provision of Anatel, as well as Secretary of Telecommunications both at the Ministry of Science, Technology, Innovations and Communications and at the Ministry of Communications. He was also Executive Secretary of the Ministry of Communications, Chairman of the Board of Directors of Telebras and member of the Board of Directors of Correios. He is currently Director of Institutional Relations at the Copel Telecom Group.



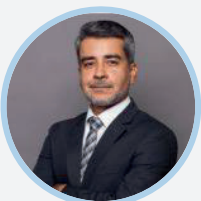
Diogo Della Torres - Infrastructure Coordinator at Conexis Brasil.Digital

Telecommunications Engineer graduated from the University of Brasília (UnB), with extensive experience in the telecommunications sector in manufacturers and operators in the area of mobile network operation: voice core, data core and 2G/3G/4G/5G access. Currently, he works as Infrastructure Coordinator at Conexis Brasil.Digital (entity that represents the operators) dealing with regulatory issues and institutional relationship following topics of interest in the sector.



Mauricio Almeida - CEO of Watch Brasil

Maurício Almeida holds a degree in Electrical Engineering from Mackenzie and studied Marketing at São Paulo Business School. He has over 25 years of experience in IT projects, infrastructure and hardware and software development support. He led the development of one of the first e-commerce sites in Brazil in the 2000s and spent the last 10 years in the technology convergence industry, where he developed new solutions for TVIP and Digital TV, ISDBT. He was co-founder of ISP Nova Telecom, co-founder and current CEO of Watch Brasil, a streaming content hub.



André Bedin Alves - Network Evolution, AI & 5G Executive for Latin America at IBM Consulting

André Bedin Alves started at IBM in early 2021, with the responsibility of developing the Telecommunications industry in the Latin America region by promoting open network solutions, Artificial Intelligence and Telco Cloud. Previously, he was responsible for Huawei's Marketing and Sales area for the same region, working directly with several operators in several countries in the preparation of their networks for 5G. He also worked at Vivo in several areas related to Network Planning. He is a telecommunications engineer, graduated from the National Institute of Telecommunications (INATEL), with an MBA in Business Management from Fundação Getúlio Vargas (FGV-SP).